

## 3. Project Financing

- 3 a. Provide a preliminary estimate and estimating methodology of the cost of the work by phase, segment, or both.
  - For our response to 3a, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information".
- 3 b. Submit a plan for the development, financing and operation of the project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources and uses for such funds, including any anticipated debt service costs. The operational plan should include appropriate staffing levels and associated costs. Include any supporting due diligence studies, analyses or reports.
  - For our response to 3b, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information".
- 3 c. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all fees associated with financing given the recommended financing approach. In addition, complete disclosure of interest rate assumptions should be included. Any ongoing operational fees, if applicable, should also be disclosed as well as any assumptions with regard to increases in such fees.
  - For our response to 3c, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information".
- 3 d. Identify the proposed risk factors and methods for dealing with these factors.
  - For our response to 3d, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information".
- 3 e. Identify any local, state or federal resources that the proposer contemplates requesting for the project. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of the Commonwealth's credit or revenue.
  - For our response to 3e, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information".
- 3 f. Identify the amounts and the terms and conditions for any revenue sources.
  - For our response to 3f, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information.
- 3 g. Identify any aspect of the project that could disqualify the project from obtaining tax exempt financing.
  - For our response to 3g, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information.

For the responses to items 3a thru 3g above, please refer to our Financial Proposal provided in a separate binder entitled "Project Financing and Other Proprietary Information."